

James D. Fogg

18 Watershed Lane Wilmot, New Hampshire, 03287
(603) 526-7729 Email: james@jdfogg.com

NETWORK/SYSTEMS ENGINEER & PROFESSIONAL SERVICES CONSULTANT

Expertise in technology management, design, development, and operations. Extensive cross-functional and cross-industry experience. U.S. Government Security Clearance (TS/SPI).

Dynamic 20+ year technology career with continuous growth and broadening strategic responsibilities providing Professional Services consulting to Executive and Sr. Management levels of the largest corporations in the world. Sole account responsibility for large customers and complex multi-discipline cross-departmental projects. Typical customer has annual revenues of \$100B+. Non-technical skills include leadership, team building, relationship management, negotiation, remediation, cost management, project management and entrepreneurial skills.

EMPLOYMENT EXPERIENCE

Seamless Technologies Incorporated Solutions Architect

December 2007 to February 2009

Seamless Technologies is an HP partner performing Professional Services engagements for HP. Considering my extensive Opware/HP Professional Services experience I took a position with Seamless Technologies in a role that continued the same work that I was doing at Opware, only now it was as an HP partner.

Opware Incorporated (later Hewlett Packard) Senior Consulting Engineer

August 2005 to December 2007

Opware developed an entirely new category of software (datacenter automation) and consistently led the market as much larger players entered the market. I was recruited by Opware as a Professional Services Consulting Engineer. For Opware's fortune 500 customers I planned, designed and installed Opware's Configuration Automation solutions and integrated operations of our software with other software systems. I also played a critical role in sales, product development, hiring, training and process development. This role involved 75% nationwide and international travel.

Primary Duties

- Ensure profitability of customer engagements
- Ensure technical and business customer project goals are met
- Provide direct technical and management expertise to customers during engagements
- Install software in customer environments
- Install and configure Oracle RDMS software and perform DBA role for customers
- Integrate software with other customer applications
- Train customers in administration and operation of Opware software
- Develop and define the role for Consulting Engineers in my product specialty
- Provide unique and valuable skills to solve customer problems
- Perform product and market research to assist Sales
- Provide valuable input to Product Development teams
- Provide training for new and existing Consulting Engineers

**JD Fogg Technology LLC
Owner, President and Entrepreneur**

July 2003 to August 2005

I founded JD Fogg Technology LLC to provide technology consultation to businesses. I successfully built a business in a highly competitive market and built a customer base ranging in size from SMB to as large as Fortune 50 corporations.

Primary Duties

Develop and manage all aspects of a \$2 million/year business (in just 2 years)
Develop Sales, Marketing and Engineering, often both closing and delivering on a customer contract
Apply broad skills to solve customer problems
Manage 3 employees and many sub contractors
Perform product and market research
Develop products and service offerings

**Vicinity Corporation
Senior Network Engineer & Systems Administrator**

August 2000 to July 2003

Vicinity provided geo-location services to the online programs of the Fortune 500. Microsoft purchased Vicinity in January 2003. After a successful transition project I resigned to pursue other opportunities. While at Vicinity I led their network group as the Senior Network Engineer. I was responsible for all aspects of the Production networks and operations of an 800 million hit-per-day Internet information site and its supporting systems and data centers. Additional roles included support for Vicinity's Enterprise Information Technology department as both a Network Engineer and a Systems Administrator.

Primary Duties:

Network architecture design and deployment
Network management
Assure 99.999% SLA to Vicinity's Fortune 500 customers
Telecom, ISP and data-center coordination / liaison
DNS, Active Directory, DHCP and IP address-space administration
Network and system monitoring design and management
Network Management
Oracle database administration
Unix, Linux and Microsoft Windows Server system administration

**Additional Experience
Sales Engineer, Network Engineer, IT Manager**

May 1988 to August 2000

I have enjoyed additional successful roles throughout my 20 year career. Motorola, Proteon, Armstrong and other companies have provided me with a wealth of skills and experience that is virtually unmatched and provides me with a dynamic world-view of the application of technology in business.

SKILLS

<p>Operating Systems: Solaris Unix Linux VMWare and Virtualization Technologies Microsoft Windows Server (NT, 2003) Legacy (AOS-VS, VMS, RT11) Specialized (O/S9, RDOS, RTOS)</p>	<p>Network Infrastructure: LAN – Ethernet (all), Token Ring, FDDI WAN - (all topologies) Routers, L2/L3 switches Packet/Cell (WAN) switches Load balancers/accelerators (F5 Big-IP and 3DNS) Access servers & terminal servers</p>
<p>LAN and WAN Technologies: Communications Protocols (all) Architecture and Design Performance Management Fault/Intrusion/Performance Monitoring TCP/IP optimization Active Directory</p>	<p>Specialized Technologies: WAN switching Voice over data networks (VOIP) Voice switching systems (PBX) Network Management Software and Systems Change Management Systems DNS infrastructure</p>
<p>Network Security Technologies: Firewall design and administration Server and workstation security (hardening) VPN systems Configuration automation and policy scanning Intrusion detection systems</p>	<p>Software: Oracle, MySQL & MS-SQL DBA Mail systems (Exchange, Sendmail, etc.) Perl programming, shell scripting API integration Opware NAS / HP Network Automation</p>

EDUCATION:

Cisco: Introduction to Cisco Router Configuration course
Cisco: Advanced Cisco Router Configuration course
Cisco: Building an Enterprise IP Telephony Network (AVVID) course
Cisco: Content Networking seminar
Cisco: Understanding the PIX course
Cisco: Enterprise Network Security course
Cisco: Switching for Layer 3 seminar
Microsoft: MCSE preparation course
Microsoft Partner Education: Active Directory Migration for NT4 course
Microsoft Partner Education: Exchange 2003 Advanced Administration course
Microsoft Partner Education: Microsoft Exchange Deployment
Motorola: Designing Multimedia Networks course (Certified MMND).
Motorola: Designing SNA Networks course
Motorola: Understanding Packet Voice Technology course
Additional: f5, Oracle 9i & 10g, Sun ES Intro to Perl & Advanced Solaris Administration and others.

September 1986 to June 1988;
Quinsigamond Community College, Worcester MA.
Associates degree program in Computer Technology.

INDUSTRY-RELATED ACTIVITIES:

- Published technology author.
- Contributor / quoted reference to technology magazines (Information Week, CRN, etc).
- Speaker/educator for technology groups.

REFERENCES:

References available on request.